2018 Annual Report to Investors



ST. LUKE'S CELEBRATES RECORD YEAR



Historic St. Luke's Restoration ended its most recent fiscal year, FY18 (July 1, 2017 – June 30, 2018), on a high note. FY18 proved to be the most mission-fulfilling year in recent history as St. Luke's continued to "preserve, protect, and promote this historic church landmark and its collections, documents, history, graveyard, and surroundings."

Nearly 6,000 guests from throughout the U.S. and several foreign countries visited, often participating in St. Luke's many programs. In FY18, Historic St. Luke's hosted eight lectures, six special events, and two donor celebrations, all of which were designed to promote the site as a modern symbol of religious freedom. Many of these educational programs attracted capacity audiences. Furthermore, Outreach Coordinator John Ericson was a popular featured speaker throughout the year, promoting and representing Historic St. Luke's by lecturing to civic organizations, libraries, and other groups interested in Local and Virginia History.

In an effort to learn more about St. Luke's own history, Historic St. Luke's Restoration completed the first full year of a three-year archaeological research project at Whitemarsh, the 17th-century home of Colonel Joseph Bridger. Bridger is believed to have been the principal benefactor during the construction of the church building. This project continues to benefit Historic St. Luke's as new ties are forged with the Bridger Family Association, a coalition of Colonel Joseph Bridger's descendants. St. Luke's hopes the archaeology will uncover lost history worth preserving and protecting for future generations.

Volunteers of all ages collectively logged 7,629 hours during FY18. The number of volunteers reached 112 before the end of the fiscal year with these talented individuals assisting in multiple projects from cemetery research to archive preservation. Volunteers' early investigations of fire-damaged corporate files from the 1950s revealed important insights into St. Luke's 20th-century history. More than 1,000 volunteer hours were expended on cemetery research alone, verifying ownership and digitizing information on thousands of graves.

The cemeteries at Historic St. Luke's are extensive, and many programs revolve around the preservation and promotion of these unique resting places. Five Cemetery Preservation Workshops were conducted during FY18 in the Ancient Cemetery at St. Luke's with volunteers painstakingly caring for tombstones dating as far back as 1767. These workshops were continually oversubscribed. With the intention of further promoting Historic St. Luke's, Education Coordinator Rachel Popp began conducting these workshops at other historic sites as well, offering the workshop as an outreach option that continues to grow in popularity.

During FY18, Memorial Park Cemetery and Historic St. Luke's Restoration legally merged. This merger resulted in substantial savings, greater investment returns, and additional resources for cemetery landscaping and maintenance. Furthermore, cemetery sales exceeded projections as newly hired Sales Manager Fred Hodges pushed new forms of cemetery promotion.

NEW BEGINNINGS: A MESSAGE FROM THE PRESIDENT

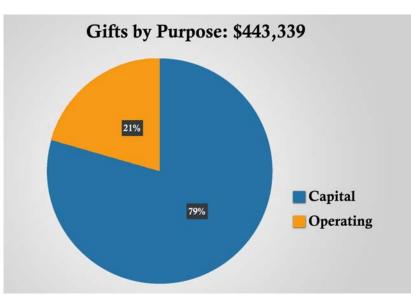
St. Luke's beginnings are traced to the efforts of Colonel Joseph Bridger, who is credited with funding construction of the original church building in the 17th century. Another beginning occurred in the 1890s when the church was saved after being ravaged by years of neglect. The most significant beginning in the 20th century occurred when Historic St. Luke's Restoration was created in 1954 for the purposes of preserving, promoting, and interpreting the historic site. Henry Mason Day, first president of Historic St. Luke's Restoration, led a national campaign to restore the iconic building closer to its 17th-century appearance and to raise funds for its ongoing preservation and maintenance. These efforts resulted in St. Luke's designation as a National Shrine and a National Historic Landmark, and placement on the National Register of Historic Places.

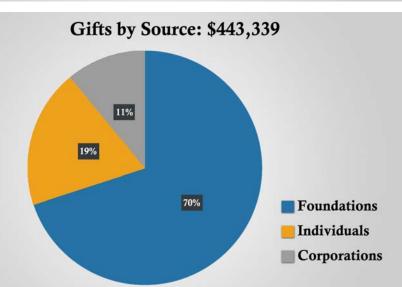


Dave Hare, President

I believe historians will look back on this past year as another of St. Luke's important new beginnings – a time when our Board and Staff focused concurrently on historic preservation, current relevance, and long-term financial viability. In FY18, total gifts and commitments to our \$1.6 million multi-year major gifts initiative surpassed the halfway mark. We won and matched a major preservation grant

from The Cabell Foundation. We made great preservation strides and repaired and strengthened our physical plant, including roads, ponds, dams, walls, fences and cemeteries. The merger of our two corporate entities, Historic St. Luke's Restoration and St. Luke's Memorial Park Cemetery, produced highly positive outcomes.





Copies of Historic St. Luke's Restoration's IRS Form 990 and financial reports are available by request. Contact Executive Director Todd Ballance at 757-357-3367 or tballance@historicstlukes.org.



Pictured are many of the people involved in the 1950s Restoration of Historic St. Luke's Church and the creation of Historic St. Luke's Restoration. From left to right: Garnett Day, J.W. Myer, (?), Elizabeth Jordan, J.C. Harrington, Henry Mason Day, Dr. Vanderpool, A.L. Commings, R.I. Powell, J.S. Martin, and Worth Bailey.

We chartered the Tower Society and significantly increased our Annual Fund dollars and donors. A new branding exercise refocused our attention on St. Luke's public presentation. We expanded our program offerings, conducted archaeological research to reveal our early history, and hosted numerous special events, including a wonderful gathering with the Bridger Family. We formed new academic and professional partnerships, made new friends, welcomed thousands of guests, and engaged more people in our mission to preserve, protect, and promote our historic site and its surroundings.

On behalf of my fellow Board Members, I thank all who have helped to make this past year an exceptional new beginning for Historic St. Luke's. We are on a wonderful journey to the future, made all the more exciting by the generosity and enthusiasm of our volunteers, visitors, and donors.

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St. Luke's was also the site of 15 weddings and numerous private events over the year. The Wedding Scrapbook Project was launched during FY18 and began to reengage couples who have celebrated their nuptials at Historic St. Luke's. The response to this new project was very positive with many engaging and unique stories and photographs sent in to St. Luke's staff and Project Volunteer Betty Delk.

Development initiatives also proved fruitful during FY18. Between July 1, 2017 and June 30, 2018, charitable gift income to Historic St. Luke's totaled \$443,339, representing an 83 percent increase over the previous year's totals. The Tower Society, created to recognize the most generous donors to Historic St. Luke's Annual Fund, enrolled 36 new Charter Members and produced a 26 percent increase in support for current operations. A \$100,000 challenge grant from The Cabell Foundation enabled St. Luke's completion of numerous preservation projects on the 40-acre site, including extensive road, pond, and dam repairs. St. Luke's also extended the brick wall along Benn's Church Boulevard. to improve security and visual continuity.

'It was a banner year," said Executive Director Todd Ballance, who commended Historic St. Luke's Board and Staff for their leadership and hard work. "We are excited to have so much good news to report, and we're enormously grateful to those who have invested so generously in our mission," stated Ballance. St. Luke's looks forward to even bigger and better things in FY19 as the Staff and Board continue to preserve, protect, and promote their piece of American History.

MEMORIAL PARK CEMETERY MERGER PROVES POSITIVE FOR ST. LUKE'S

William T. "Bill" Hodsden, President-Elect

In 1976, the Board of Historic St. Luke's Restoration formed a separate corporation and purchased the cemetery just north of, and contiguous to, the ancient cemetery that surrounds the "Old Brick Church." This cemetery was called St. Luke's Memorial Park Cemetery. Over the ensuing 40+ years, modest burial site sales, rising maintenance costs, and less than stellar returns from a fund set up to provide perpetual care for the grounds left Memorial Park in a precarious financial position.

In 2016, the Board of Historic St. Luke's began exploring alternatives that would shore up Memorial Park's financial situation and perhaps create some benefit for Historic St. Luke's as well. After considerable research it was decided that, since Historic St. Luke's

was already providing continuous care and maintenance for Memorial Park and also had a staff that could adequately provide sales support for both cemeteries, merging the two entities would be the most efficient way to solve Memorial Park's issues. The only obstacle: what to do with the underperforming perpetual care fund?

In November 2016, the Isle of Wight County Circuit Court agreed with Memorial Park's position that the trust fund, originally set up in the 1950s, was no longer performing the way it was intended and thus was terminated. This resolution cleared the way for the two 501(c)3 non-profit corporations to merge at their mutual year-ends of June 30, 2017.

Historic St. Luke's Restoration just completed its first full year as the survivor corporation to the merger and the results have all been extremely positive. Having one set of books to manage, one payroll to prepare, one set of monthly financial reports to produce -- and the list goes on -- has saved substantial money and time. The new Perpetual Care Fund that was established with the proceeds from the previous fund has been producing far greater returns than its predecessor fund and is growing steadily. This bodes extremely well for Historic St. Luke's Restoration into whose care our collective cemeteries now rest.

As to burial site sales, "We sold more lots this past year in our Memorial Park section than in any previous year," stated Fred Hodges, Sales



View of Historic St. Luke's from St. Luke's Memorial Park Cemetery.

Manager at St. Luke's. "We invite anyone interested in making plans for the future to visit or call us," continued Hodges. Fred Hodges also points out that, "While we now have a substantial number of burial sites available in our Memorial Park section, there are only 40 burial sites still available in our 'Ancient Cemetery.' These very rare lots are directly adjacent to St. Luke's, the Oldest Church in Virginia."

To say the merger between St. Luke's Memorial Park Cemetery and Historic St. Luke's Restoration has been positive may be something of an understatement. If Historic St. Luke's plans to be around another 350 years, and it does, you occasionally need to get outside of the box and try something new. The Board at St. Luke's did just that.



For more information about cemeteries and burials at Historic St. Luke's, contact Fred Hodges at 757-357-3367 or fhodges@historicstlukes.org.

\$100,000 CABELL GRANT FUNDS PRESERVATION INITIATIVES

In May 2018, Historic St. Luke's Restoration celebrated receipt of a \$100,000 check from The Cabell Foundation for support of capital

Dana Dickens, Vice President

improvements and preservation of St. Luke's grounds and property. The Cabell Foundation's award required that St. Luke's raise another \$100,000 in new gifts and commitments. The successful challenge garnered 16 new gifts and eight increased commitments from donors who had already given to this project. With \$200,000 in new gifts and

commitments for preservation, Historic St. Luke's was able to address more items on its sizeable capital improvements agenda.

"This important grant propelled us to new levels of donor engagement and generosity," said Board Vice President Dana Dickens, who chairs St. Luke's Development Committee. "The Cabell challenge inspired increased giving, greater interest, awareness, and enthusiasm for our preservation mission. We're honored to have won The Cabell Foundation's trust and confidence," stated Dickens.

St. Luke's preservation work is ongoing. Historic St. Luke's Restoration has reconstructed the "Ancient Indian Trail" roadway, dredged the site's ancient ponds, rebuilt its dams and added new culverts, and landscaped the roadway and ponds with site-appropriate plants to add

Continued on page 7.

FY18 ANNUAL FUND GIFTS FOR CURRENT OPERATIONS

TOWER SOCIETY CHARTER MEMBERS

Historic St. Luke's gratefully acknowledges the support of Charter Members of the Tower Society, whose generous gifts to the Annual Fund generated a 26 percent increase in charitable support for current operations in 2017-2018.

Old Brick Church

(\$5,000 or more)

Nannie Gary Blackwell Foundation

Mr. and Mrs. Robert E. Clay, Jr.

Hon. and Mrs. Robert B. Edwards

Howard W. and Katherine L. Gwaltney Foundation

Ms. Barbara Lindley

Mr. Ray Smith

Vanguard Charitable

In my younger days I used to drive by St. Luke's on my way to the beach. I always admired the church building but never realized that I had a connection to it. Then I discovered that my ancestor, I oseph Bridger, was a principal benefactor in its 17th-century construction. As a Bridger descendant, it means a lot to know I'm also part of St. Luke's and that my gifts are helping to preserve it.

Ray Smith Lutz, Florida

Chancel Circle

(\$2,500 or more)

Episcopal Diocese of Southern Virginia

Ms. Priscilla Lyerly Guthrie

Mr. and Mrs. Cecil W. Gwaltney, Jr.

Mr. and Mrs. William T. Hodsden

Mr. and Mrs. Dwight C. Schaubach

Mr. and Mrs. Wayne Willis

Altar Guild

(\$500 or more)

Les and Wanda Hall

Mr. and Mrs. Wesley R. Holland

Mrs. Reed B. Lawson

Southern Shores Lawn and Landscape, LLC

Mr. and Mrs. O. A. Spady

The Woman's Club of Smithfield, Inc.

Brick & Mortar Assembly

(\$250 or more)

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Mr. and Mrs. Richard W. Gresham

James and Conway Henderson

Rt. Rev. Herman Hollerith IV

Dr. and Mrs. Bernard F. Jamison

Newport Parish

(\$1,000 or more)

Anonymous

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Mr. and Mrs. Todd J. Ballance

Carolyn and Richard Barry

Mr. and Mrs. Charles Broadwater

Andrea and Bobby Clontz

The Hon. and Mrs. Rodham T. Delk, Jr.

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Mr. and Mrs. James Everett III

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Mr. and Mrs. Charles B. Pond III

Ms. Johanne C. Pryor

Charles H. and Lynn K. Rose

Smithfield Foundation

Suffolk Foundation

Mr. Gary and Dr. Gayle Terwilliger

TowneBank

When a family member passed a few years ago, we were suddenly in need of a burial plot. The Historic St. Luke's Board came to our rescue overnight and approved opening a plot in the Ancient Cemetery for us. It wasn't until then that we realized the friends we had in Smithfield and on the Board. We are eternally grateful and pray Historic St. Luke's will be preserved and used wisely for decades to come.

Gary and Gayle Terwilliger Smithfield, Virginia

R. Steven and Teresa Jordan

Mr. and Mrs. Allyn Julien, Jr.

Ms. Liz Lemery

Ms. Laura Katherine Lilly

Mr. and Mrs. Edmund C. Mortimer

Mr. and Mrs. Francis P. Norsworthy, Jr.

Mr. and Mrs. David W. Ross

Smithfield Foods, Inc.

Smithfield Rotary Chapter 5831

Mr. and Mrs. Evan Zasoski

Friends (\$1 - 249)

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Mr. Jon Michael Watson
Mr. Willis C. Watts

Dr. and Mrs. Thomas A. White, Jr.

Ms. Cathy S. Whitley
Joyce and Bill Wooldridge
Ms. Sarah Barlow Wright
Mr. and Mrs. Wayne P. Wright

You know you've picked a special place for your wedding ceremony when guests linger afterwards to study the architecture and history of the space. Throughout my life I've attended family funerals and weddings at St. Luke's, accepting it as part of the local landscape. Seeing it through the eyes of our out-of-town guests made me realize that St. Luke's is a national treasure.

Elizabeth Hazelwood O'Hare Richmond, Virginia

HISTORIC ST. LUKE'S ALSO GRATEFULLY ACKNOWLEDGES THE FOLLOWING TRIBUTE GIFTS:

In honor of

Russell and Cami Brooks Elizabeth Jamerson and Joseph O'Hare Jean Tomes

In memory of

Ann Davis Austin
Ruth Panil Owen Bond
The Bridger Family
Virginia and Warren Carr
Mr. and Mrs. H. L. Duff
Wayne Duncan, Sr.
Richard Rohrlack

James S. Groves Mr. and Mrs. Cecil W. Gwaltney, Sr.

John W. Knight and Constance Norsworthy Knight

Harold C. Lawrence

Quinton Goodwin

David Lindholm

William R. and Emma Norsworthy Leonard A. Nowin and Elaine A. Nowin

Mary and Ted Pleva Dennis K. Ramey

Evelyn Bateman Ransdell

Martha Richards Ruth Hard Rives Richard A. Rohrlack Forrest Scott

Mary Bridgers Wilkinson

FY18 GIFTS FOR CAPITAL PURPOSES

Historic St. Luke's gratefully acknowledges those donors whose generous gifts in 2017-2018 supported the institution's capital improvements initiatives, church preservation, and historic collections.

Foundations

Abbitt Family Foundation Beazley Foundation Birdsong Foundation

The Cabell Foundation

Camp Foundation

Nancy Sayles Day Foundation Mary Morton Parsons Foundation

Pruden Foundation

The William H., John G., and Emma Scott Foundation

TowneBank Foundation

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Mr. and Mrs. Charles Broadwater

Mr. and Mrs. E. Dana Dickens III

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Mr. and Mrs. Lawrence Pitt

Mr. and Mrs. Dwight C. Schaubach

Mr. Lawrence Smith, Sr.

Mr. Gary and Dr. Gayle Terwilliger

Ms. Judy Hare Winslow

The Beazley Foundation is always pleased to support the continuing and accomplished efforts of the Board of Historic St. Luke's Church to maintain this treasured legacy of our forebears. The remarkable condition of the physical structure, together with the scholarly research and related archeological discoveries, bespeak the very best in historic preservation.

Richard Bray, President Beazley Foundation, Inc. Portsmouth, Virginia

KUDOS TO HISTORIC ST. LUKE'S CORPORATE PARTNERS

In Spring 2018, Southern Shores Lawn and Landscape, LLC planted trees and shrubbery and provided landscaping services in Memorial Park. Owner Kevin Rudy not only added beauty to the site.

He also made a generous contribution to St. Luke's.

Lisa and JJ Murray, owners of Hampton Roads Events, are frequent service providers for Historic St. Luke's special events. Their connections with St. Luke's grew from service to support, and they became Charter Members of the Tower Society.

Green Environments, LLC and owner Jefferson Grant addressed environmental conditions, humidity issues, and temperature controls in the Welcome Center resulting in improved air quality for staff, visitors, and collections storage. In addition, St. Luke's welcomed a generous Tower Society gift from Jefferson Grant.

When St. Luke's required the removal of several large hardwood trees to accommodate Whitemarsh archaeological excavations, Chuck Joerres of Joerres Tree Works, LLC came to the rescue. A history buff, Joerres also made a generous gift to support the Whitemarsh project.

Historic St. Luke's is happy to recognize its corporate partners who not only provide excellent services but who financially support the Restoration's preservation and education missions.









Clockwise from top left: view of the Welcome Center from the Ancient Cemetery, St. Luke's Memorial Park Columbarium, View of Historic St. Luke's Church from the Ancient Cemetery, and view of the ponds between the Ancient Cemetery and St. Luke's Memorial Park Cemetery.

Continued from page 3.

to the aesthetic beauty of the property and prevent erosion. In FY18, new wooden fencing was constructed around St. Luke's southeastern border, enclosing a new parcel purchased to provide security for the site. New metal fencing was added in front of the Welcome Center to assist visitors in finding the correct way to enter the property. The brick entrance wall at the front of the property, left incomplete for nearly 20 years, was finally completed in early 2018.

A future item on the Board's capital agenda, says Dickens, is St. Luke's aging Welcome Center. The 1950s building was originally

intended to serve as the caretaker's residence. Now in its 60th year, the facility has reached capacity service as it accommodates Historic St. Luke's Restoration's expanded educational programs and special events, provides administrative and tour services, houses St. Luke's historic collections, and serves as the site's gift shop. The building also welcomes Historic St. Luke's thousands of annual visitors. "We will continue to seek major financial support of St. Luke's ongoing capital needs," said Dickens, "In order to preserve St. Luke's past, we have to provide for its future."

FY18 BOARD OF DIRECTORS

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Maggie Furey-Moore, Museum Interpreter
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Nicole Lichty, Museum Interpreter
Collin Norman, Assistant Director
Rachel Popp, Education Coordinator
David "Dee" Scott, Museum Interpreter

Congratulations and best wishes to the 15 happy couples whose marriages were celebrated this past year at Virginia's Oldest Church!

James Lawrence and Ashley Wroton
Ian Commons and Victoria Wood
Codey Long and Angelica Gaynon
Dana Meyer and Stephanie Wallace
Joseph O'Hare and Elizabeth Jamerson
Kenneth Filiaggi and Mackenzie Swan
Chris Lowe and Anna Hanshaw
Alexander Willets and Kelsey West

Aaron Miller and Kimberly Boone Joshua Vance and Andrea Vance Jeremy Swanhaus and Eryn Schmidt Britt Smith and Chris Fullman Cody Reitz and Dana Fite Larry Chase and Mona Ross Jonathan Berry and Tiffany Vegter

Photo Credit: Maria Grace Photography



14477 Benn's Church Boulevard Smithfield, VA 23430



Dr. René Breguet, St. Luke's Church. c. 1950-60, black and white photographic print, 20.32 x 25.4cm, from the collection at Historic St. Luke's (Accession number: SL2008.005.192).

Original photograph was taken with Dr. Breguet's Zeiss Ikon camera and a print was gifted to Historic St. Luke's Restoration. In order to produce a halftone image suitable for newspaper printing, additional enhancements were added directly to the photograph at a later date.

Visit us Monday through Saturday, 9:30 am to 5 pm, and Sunday, 1 pm to 5 pm, between February 1 and December 31. Tours are on the hour. Learn more at www.historicstlukes.org, email us at contact@historicstlukes.org, or call 757-357-3367.

